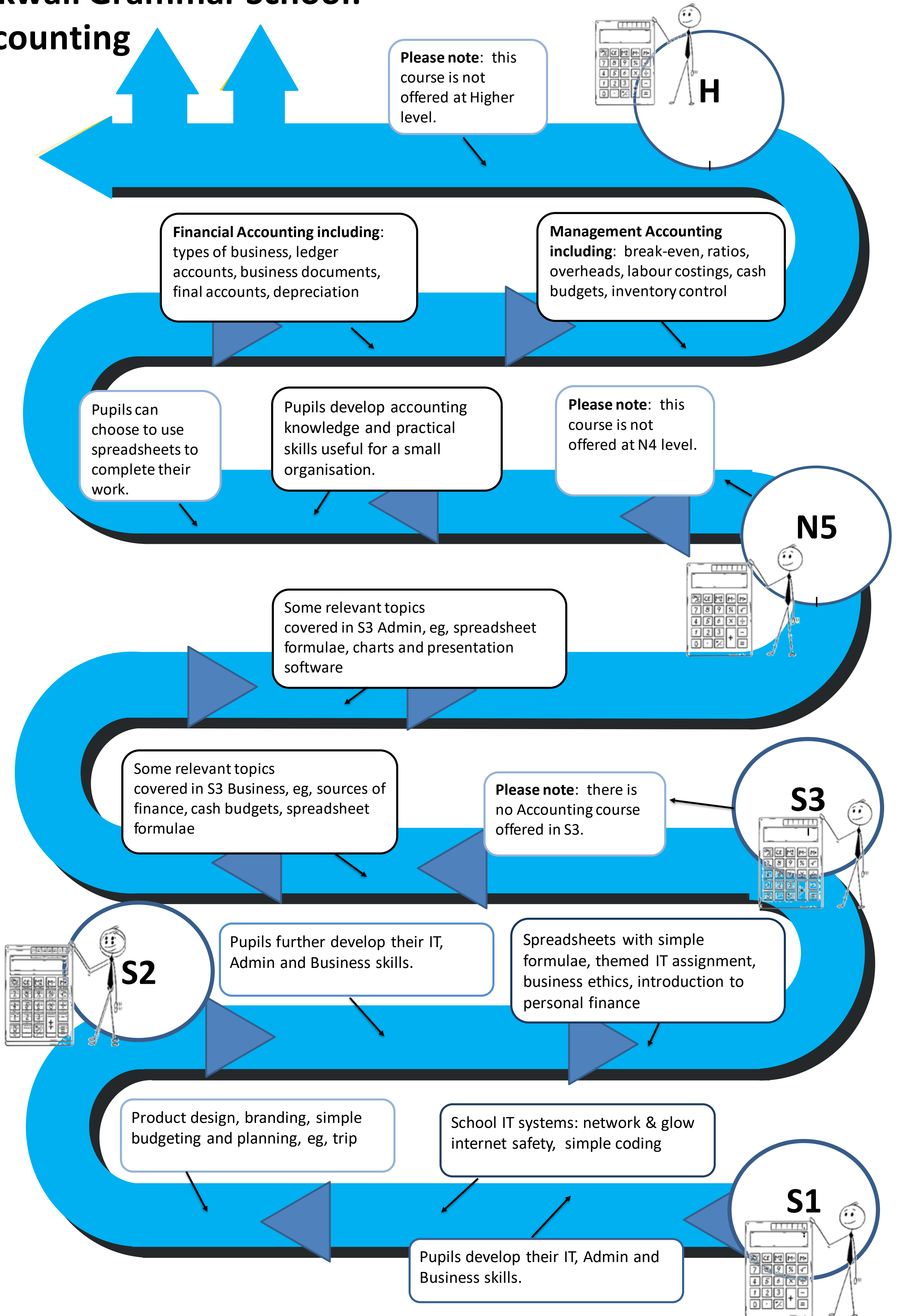


# Kirkwall Grammar School: Accounting



# Kirkwall Grammar School: Administration and IT

**Higher:** This course includes a high degree of problem-solving and involves manipulating and organising larger amounts of data.

**Workplace theory including:** organisational skills, customer care, legislation, health, safety and security of people and data

**Communication skills:** features and uses of ediy, using email in a workplace, presentation software

**IT skills:** flat and relational databases, queries, reports, spreadsheet formulae, charts, word processed business documents, formatting documents to a professional standard

**N4/N5:** These courses focus on developing IT skills and confidence in using MS Office.

Pupils develop knowledge and practical skills relevant for today's workplace as they progress through the levels.

**N4/5  
+ H**

**Communication skills including:** features of ediy, using email in a workplace, presentation software

**IT skills including:** simple databases, spreadsheet formulae, charts, word processed business documents

**Workplace theory including:** customer care, health, safety and security of people and information

Pupils focus on developing practical IT skills and workplace knowledge.

**S3**

**S2**

Pupils further develop their IT, Admin and Business skills.

Spreadsheets with simple formulae, themed IT assignment business ethics, introduction to personal finance

Product design, branding, simple budgeting and planning, eg, trip

School IT systems: network & glow internet safety, simple coding

**S1**

Pupils develop their IT, Admin and Business skills.



# Kirkwall Grammar School: Business

**Finance:** sources of finance, cash budgets, financial statements, monitoring performance, eg, ratios

**People:** recruitment and selection, training and motivating staff, legislation, staff relations, eg, trade unions

**Operations:** methods of production, quality, inventory control, business ethics

Pupils develop knowledge and awareness of small to global businesses as they progress through the levels.

**Please note:** at Higher level there is also an apprenticeship offer

**Understanding Business:** business ownership, stakeholders, objectives, internal and external factors

**Marketing:** market research, methods of marketing, the marketing mix, customer satisfaction

**N4/5  
+ H**

**Practical group work:** developing and pitching a sustainable business idea

**Business investigation:** researching an aspect of a business and developing a proposal to improve it

**Marketing and Operations:** exploring different production methods and marketing strategies

**People:** exploring methods of training and motivating staff, investigating workplace legislation

**Business basics including:** the purpose of business in our society, sourcing and tracking finance

Pupils focus on developing business awareness and practical skills.

**S3**

**S2**

Pupils further develop their IT, Admin and Business skills.

Spreadsheets with simple formulae, themed IT assignment, business ethics, introduction to personal finance

Product design, branding, simple budgeting and planning, eg, trip

School IT systems: network & glow internet safety, simple coding

**S1**

Pupils develop their IT, Admin and Business skills.



# Kirkwall Grammar School: Business

