Kirkwall Grammar School: Accounting Please note: this course is not offered at Higher level. **Management Accounting Financial Accounting including:** including: break-even, ratios, types of business, ledger overheads, labour costings, cash accounts, business documents, final accounts, depreciation budgets, inventory control Please note: this Pupils develop accounting Pupils can course is not knowledge and practical choose to use offered at N4 level. spreadsheets to skills useful for a small complete their organisation. work. **N5** Some relevant topics covered in S3 Admin, eg, spreadsheet formulae, charts and presentation software Some relevant topics covered in S3 Business, eg, sources of Please note: there is finance, cash budgets, spreadsheet no Accounting course formulae offered in S3. Spreadsheets with simple Pupils further develop their IT, formulae, themed IT assignment, Admin and Business skills. **S2** business ethics, introduction to personal finance Product design, branding, simple School IT systems: network & glow budgeting and planning, eg, trip internet safety, simple coding Pupils develop their IT, Admin and Business skills.

Kirkwall Grammar School: Administration and IT Communication skills: features and uses of ediary, using email in a workplace, presentation software IT skills: flat and relational databases, **Workplace theory** queries, reports, spreadsheet formulae, including: organisational charts, word processed business skills, customer care, documents, formatting documents to a **Higher**: This course includes a legislation, health, safety high degree of problemprofessional standard and security of people and solving and involves data manipulating and organising larger amounts of data. N4/5 Pupils develop knowledge **N4/N5**:These courses and practical skills relevant focus on developing IT for today's workplace as skills and confidence in using MS Office. they progress through the levels. IT skills including: simple **Communication skills including:** databases, spreadsheet formulae, features of ediary, using email in a charts, word processed business workplace, presentation software documents Pupils focus on developing practical Workplace theory including: IT skills and workplace knowledge. customer care, health, safety and security of people and information Spreadsheets with simple Pupils further develop their IT, formulae, themed IT assignment Admin and Business skills. **S2** business ethics, introduction to personal finance Product design, branding, simple School IT systems: network & glow budgeting and planning, eg, trip internet safety, simple coding Pupils develop their IT, Admin and Business skills.

Kirkwall Grammar School:

Business

Finance: sources of finance, cash budgets, financial statements, monitoring performance, eg, ratios

People: recruitment and selection, training and motivating staff, legislation, staff relations, eg, trade unions

Operations: methods of production, quality, inventory control, business ethics

Pupils develop knowledge and awareness of small to global businesses as they progress through the levels.

Please note: at Higher level there is also an apprenticeship offer

Understanding Business: business ownership,

stakeholders, objectives, internal and external factors Marketing: market research, methods of marketing, the marketing mix, customer satisfaction



Practical group work: developing and pitching a sustainable business idea

Business investigation: researching an aspect of a business and developing a proposal to improve it

Marketing and Operations:

exploring different production methods and marketing strategies

People: exploring methods of training and motivating staff, investigating workplace legislation

Business basics including: the purpose of business in our society, sourcing and tracking finance

Pupils focus on developing business awareness and practical skills.



S2

Pupils further develop their IT, Admin and Business skills.

Spreadsheets with simple formulae, themed IT assignment, business ethics, introduction to personal finance

Product design, branding, simple budgeting and planning, eg, trip

School IT systems: network & glow internet safety, simple coding

Pupils develop their IT, Admin and Business skills.



